

Clarifications requested in the process of receiving offers for the license of certain media rights related to the Copa de S.M. el Rey 2019 Final in the international markets. Bases published by the RFEF on May 8, 2019. The clarification requested is in red and the response of the RFEF in blue.

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*Is this tender procedure just for Copa del Rey? Could you please update us regarding the Spanish Super Cup process as well?*

This tender is only for Copa del Rey Final.

*When will the kick-off be?*

Kick off time will be at 21:00 CET (19:00 GMT)

*Is it possible to submit a bid for just one standalone country? (i.e. in South America...)*

You can submit a bid for one or more territories only, even if this territory is included in a bigger package.

We might also receive a bid(s) for the package including this territory and all bids will be evaluated.

*Will there be the 4 min. highlight package included in the broadcast right, or do we offer an extra fee for these minutes?*

Interested parties that are not grant with live rights have to acquire in a separate negotiation the highlights of the event.

*Where is the territory of Israel included?*

Israel is included as an international market (not European).

*Which territories are included in the MENA region?*

Algeria, Saudi Arabia, Bahrain, Egypt, United Arab Emirates, Iran, Iraq, Jordan, Yemen, Kuwait, Lebanon, Morocco, Oman, Palestine, Qatar, Syria, Tunisia, Libya, Sudan, Djibouti, Eritrea, Chad, Comoros Islands, Somalia, Ethiopia and Mauritania.

*Is there a bidding document to fill in?*

No, you can send an email with the territory requested, the fee proposed and the necessary documents/certificates to credit the requirements in nr. 4 and 5. Alternatively, a report (in English) indicating that it meets the required conditions in nr. 4 and 5 signed by an authorized person of your company.

*Is it sufficient to stipulate to compliance with the following sections of the CONDITIONS REGARDING THE COMMERCIALISATION OF THE 2019 FINAL COPA DE S.M. EL REY AUDIOVISUAL RIGHTS IN THE INTERNATIONAL MARKETS document;*

- a. Technical and Organizational Requirements*
- b. Economic and Solvency Requirements*
- c. Exclusionary Criteria*

We fully understand the difficulty in gathering all the documentation in such a short time. We will send your concern to the Adjudication Commission and we suggest that you send your offer with the documentation you can collect. This option is not applicable to point 6(i).

*In 3. Production: the RFEF makes the international signal available to the Final Operator who bears the cost of delivery;*

*a. Please confirm the international signal is a HD 1080 clean feed with/without international graphics, international sound, and an English language guide track Yes*

*b. What is the drop-off point of the international signal; at the venue, a satellite or satellites, at a named teleport, or other*

The signal will be available on the EUTELSAT 10A, EUTELSAT 7B. As for the clients in ASIA , Australia and America..., a signal turnaround will be arranged.

As for the Production & broadcast / for match world feed running order will follow by 17<sup>th</sup> May . Including match break down and the multilateral / unilateral services.

*Are sublicensing rights included in the exclusive right to broadcast in the Territory on offer?*  
Yes, it is included. You can sublicense with the prior consent by the RFEF.

*Does the RFEF have a standard form license agreement that successful bidders will be required to sign?*

Yes, will follow immediately after the grant of the rights.

*Confirmation that the signal will include clock, English graphics and English commentary but no commercial graphics*

The signal will include clock, English graphics and English commentary. No commercial graphics included

*Confirmation of any commercialisation, sponsor issues*

No issues regarding it

Las Rozas, May 10, 2019