

# [PDF] Coaching Salespeople Into Sales Champions: A Tactical Playbook For Managers And Executives

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#### Description:

*Coaching Salespeople into Sales Champions* is the ultimate guide to maximizing team productivity through executive sales coaching. Between professional deadlines and other business

responsibilities, most sales managers can't find the time to develop their sales staff. This audiobook explains how to develop your own executive sales coaching skills so you can boost sales efficiency, train your staff to better performance, and hire and retain top sales talent.

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